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CUSTOMER SPOTLIGHT

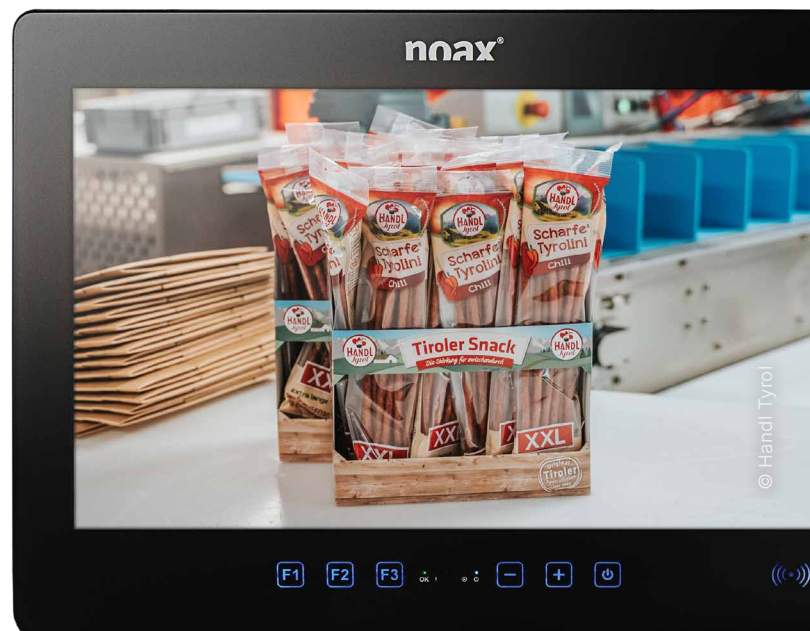
noax Hygiene- & Automation-Series at Handl Tyrol

*»Since we started using the noax devices,
we haven't had a single malfunction
caused by water or foam.«*

CHRISTIAN NICOLUSSI
HEAD OF INFORMATION TECHNOLOGY
HANDL TYROL

Maximum hygiene meets uncompromising technology

Located in the heart of Tyrol Austria, Handl Tyrol has been producing high-quality bacon, ham, and sausage snacks for nearly 125 years. Quality is no accident, but the result of uncompromising standards – especially in the area of hygiene. This does not end with the production processes, but consistently extends to the IT infrastructure used as well. Industrial PCs in hygiene-sensitive areas must withstand extreme conditions on a daily basis: high-pressure washers, aggressive cleaning agents, cleaning foam, steam, moisture, and extreme temperature fluctuations.



© Handl Tyrol



»The effort required to use the devices is practically zero. Once they're installed, you don't have to worry about them anymore.«

CHRISTIAN NICOLUSSI

Reliability that pays off when it comes to the most demanding hygiene requirements

For over eight years, Handl Tyrol has consistently relied on industrial PCs from noax. "You can't emphasize this enough: noax devices are truly top-notch in terms of quality. You set them up and simply have peace and quiet – even under difficult conditions," attests Christian Nicolussi, Head of Information Technology at Handl Tyrol.

The decision was a conscious one. Despite slightly higher purchase costs, the added value is clear: "They're not cheap, of course. But they're worth the price." Every minute of downtime costs real money in production.

That's because the technical demands in wet areas at Handl Tyrol are enormous: "The biggest challenge in

the hygiene sector is the aggressive foam used with high-pressure washers. They are really cleaned with force," says Nicolussi, describing everyday life in production. In addition, so-called boosters are used in combination with the high-pressure cleaner, because "everything there simply has to be clean – without compromise."

In the past, it was precisely this intensive cleaning that frequently led to failures of the equipment used. Since the introduction of the noax stainless steel devices, the situation has changed fundamentally: "No more problems."

Two device types – one clear strategy

Handl Tyrol relies on a well-thought-out combination of two types of devices from noax. The two work together reliably because “the Stainless Steel devices can withstand the harsh conditions in wet areas, and the Compact devices operate without any issues in dry areas.” This creates a harmonized, high-performance IT landscape with clear responsibilities and simplified maintenance processes across all production areas.

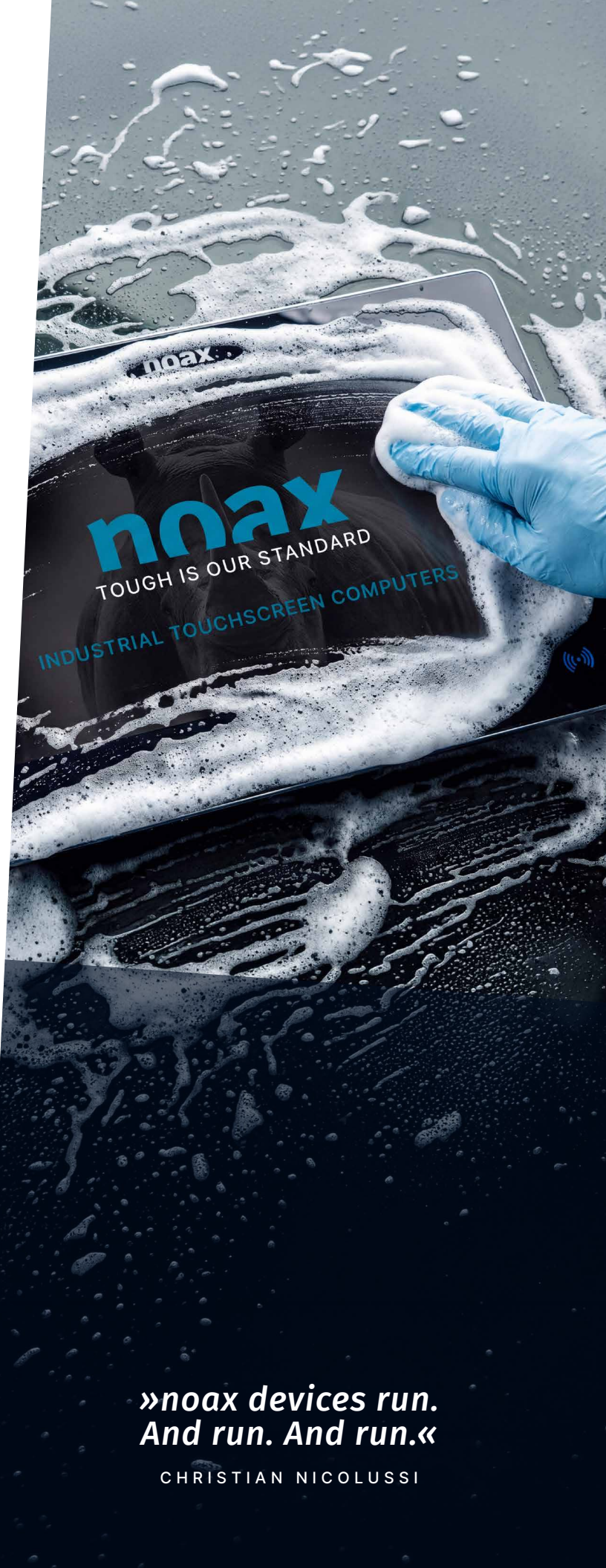
Reliability as an economic factor

For Handl Tyrol, it is clear that technical reliability is directly linked to cost-effectiveness. “Because if hygiene in production isn’t up to par, then things really go wrong for us,” Nicolussi emphasizes. Downtime not only means lost production, but also poses a significant risk to quality and safety. Minimized downtime and maximum operational reliability – the economic benefits are tangible.

The financial advantage of noax devices is particularly evident in terms of maintenance costs. “It used to take easily two to three hours a month. Today? Ten minutes. If that.” Under the harsh conditions involving cleaning, steam, and chemicals, components used to have to be replaced constantly. Today, the rule is: “Once the device is up and running, it stays that way. And it keeps running.”

STRONG PERFORMANCE AT HANDL TYROL

- 89 devices in operation
- Efficient combination of Stainless Steel and Compact PCs
- Maximum reliability under extreme conditions
- Minimal maintenance requirements
- Fast service response
- Increased productivity



**»noax devices run.
And run. And run.«**

CHRISTIAN NICOLUSSI



Long-term investment security and prompt service

Based on our long-term experience, we are absolutely certain that choosing noax was the right decision. "Of these 89 devices, only seven required repairs over the course of eight years," Nicolussi reports candidly. He adds, however: "To be honest, we caused most of the damage ourselves."

But the service is also impressive with its speed and reliability. At Handl Tyrol they were often amazed at "how quickly the device was back."

The conclusion is correspondingly clear: "Did we have problems with the noax devices? – Answer: No. Period."

Why noax?

External protection rating up to IP69K

- Suitable for high pressure, cleaning foam, and aggressive cleaning agents

Reliable operation under extreme conditions

- No downtime despite daily cleaning, steam, heat, and humidity

Minimal maintenance requirements

- Reduced from several hours per month to just a few minutes

Robust technology for continuous operation

- Designed for 3-shift operation, and critical processes

High availability and investment security

- Durable, low-maintenance, and successfully in use for many years

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